FOR COMPLIANCE AND GRC CONSULTANCIES

Your consultancy doesn't scale on Excel.

You advise. We build the software for it.

We automate the delivery of your consulting services. Your team serves more clients – without hiring more consultants.

Your methodology. Your brand. Your product.

THE STARTING POINT

Your advice is up to date. Your delivery isn't.

Your clients get expert AI Act advice. Your team still copies questionnaire answers into Word templates. Every gap analysis starts with the same Excel file. And every new client means more hours. Not more impact.

PROJECT FOLDER · CLIENT 13		
DOCX	Questionnaire_answers_client-13.docx	COPIED
DOCX	Report_TEMPLATE_v7_final2.docx	COPIED
XLSX	Gap-analysis_TEMPLATE (copy 13).xlsx	NEW
XLSX	Gap-analysis_TEMPLATE (copy 12).xlsx	LAST WEEK

How it often looks today: the same templates, rebuilt for every client.

Three questions. One partner.

01

What repeats?

We find the parts of your service that run the same way for every client. That's where the potential is.

02

What can the client do?

Self-assessments, questionnaires, evidence. Your client provides the input. The analysis runs automatically.

03

And who builds it?

We do. Internal tools, client portals or automations in the background. You keep the advice.

THE OFFERING

Three building blocks. One clear path.

From the introductory call to day-to-day operations: at every point you know what it costs, what you get, and who is responsible.

Free introductory call. In a free 30-minute call, we discuss your project. Afterwards, you receive a short written assessment covering your current situation and goal, a suggested project scope, a rough, non-binding budget and timeline, and the recommended next step. The assessment is yours to keep, whether or not you work with us.

01

Process workshop

FROM €1,900

fixed price

A full day, held remotely. We assess which part of your methodology works as a tool — and whether the project pays off.

- One-page specification
- Clear cost and benefit framework
- Honest build-or-no-build recommendation
- Clickable prototype in your branding — after the workshop

02

Product development

TYPICALLY

€8,000–15,000

We build your tailor-made software at a fixed price — including documentation, branding, and team onboarding.

- DPA, RoPA, TOMs & EU AI Act classification
- Branding in your corporate design
- Onboarding for your team

03

Managed operations

FROM €1,500

per month

Hosting, maintenance, security, and ongoing development — with a dedicated point of contact instead of ticket ping-pong.

- Setup with EU providers
- Maintenance, updates & support
- Allowance for ongoing development

CASE STUDY

References

For compliance-related projects, we do not publicly name our clients for security reasons — to protect both our clients and our own business.

BUSINESS CONTINUITY MANAGEMENT

BCM training platform for a German resilience consultancy

A German business continuity management consultancy no longer wanted to offer crisis exercises only as on-site workshops, but as a product of its own: a platform where its clients run realistic crisis scenarios live.

Multi-tenant
one platform, many end clients

Own brand
under the consultancy's brand

GDPR
fully documented

Browser & VR
shared live exercises

BCM / GRC

Business impact analysis as SaaS for a BCM consultancy

At the consultancy's clients, business impact analyses lived in dozens of Excel files: distributed by email, merged by hand, barely audit-ready.

BSI 200-4
and ISO 22301/22317

Multi-tenant
strict tenant isolation

Audit trail
every change traceable

EU hosting
with automated deployment

CYBERSECURITY / GRC

NIS-2 compliance platform for a BCM and information security consultancy

NIS-2 brings the German Mittelstand under a cybersecurity regime it has neither a security department nor an in-house consultant for. A German consultancy for business continuity and information security worked with us to turn its scoping check, measure catalogue and self-assessment from spreadsheets into a multi-tenant platform — the first consultation free in the browser, then the tool for implementation.

61 measures
725 implementation steps in the catalogue

14 sectors
criteria by size, revenue, balance sheet and classification

AI assistant
grounded in the BSIG, IT-Grundschutz and ISO 27001

1 year
from concept to production, team of two to three

COMPLIANCE / ESG

LkSG due-diligence software for a compliance consultancy

An established German compliance consultancy met its clients' supply-chain due-diligence obligations under the LkSG with Excel, Word, and email — sound on substance, but unscalable and barely audit-proof.

LkSG end-to-end
from structure analysis to the BAFA report

BAFA-compliant
annual report as a Word document, on demand

Audit-proof
complete change history across every object

Data sovereignty
on-premises or SaaS, either way

COMPLIANCE

Included as standard.

We hand over every project with the documentation your clients — and their data protection officers — expect. No extra effort, no surcharge.

ART. 28 GDPR

DPA

Data processing agreement under Art. 28 GDPR, ready to sign.

ROPA

RoPA entry

Entry for your record of processing activities — fully drafted.

ART. 32

TOMs

Documentation of technical and organizational measures under Art. 32 GDPR.

EU AI ACT

EU AI Act classification

For every project we assess and document whether and how the EU AI Act applies.

EU REGION

EU hosting

Set up with European providers like Hetzner or IONOS — under your own contract. Your clients' data stays in the EU.

TRANSPARENCY

Subprocessor transparency

Complete list of all service providers involved — no hidden dependencies.

HOW IT WORKS

How it works

How your Browserbite software project works: process workshop, custom development, weekly demos, test access and ongoing operations.

01 **Introductory call**
We discuss your workflows and goals and establish whether a process workshop is the right next step.

02 **Process workshop**
A full day, held remotely, from €1,900 at a fixed price. After the workshop, you receive a one-page specification, a cost and benefit framework, a build-or-no-build recommendation and a clickable prototype in your branding.

03 **Custom development**
We develop your software and demonstrate progress every week. Between demos, you can try the test version yourself and give feedback.

04 **Go-live**
We put the developed software into production.

05 **Ongoing operations**
After go-live, we take care of the ongoing operation of your software.

> **Your contact and how we collaborate.** Andreas Wawer is your main contact throughout the project. A shared project board lets you follow tasks and progress. We communicate by email, through Slack or Microsoft Teams, and in video calls — according to your preferences. We prefer Slack and Google Meet.

Your custom software belongs entirely to you — including the source code.

ABOUT US

We understand your processes and digitize them

Browserbite was founded in 2020 in Sofia, Bulgaria. Since then, we have developed digital solutions for companies in Germany, Austria, and Switzerland — from internal production tools and mobile apps to complex system integrations.

19 Years of Experience

Our founder Andreas brings 19 years of hands-on software development experience — from enterprise systems and logistics to modern web applications and cloud infrastructure.

German Communication, Fair Pricing

Our team works from Sofia, Bulgaria — with German-speaking project management and communication. You get German communication quality at a price that would not be possible with in-house developers.

Everything From One Hand

From the initial analysis through design and development to ongoing operations — one point of contact, one team, no handover losses.

> I have been developing software since 2007, learning my craft through enterprise systems and logistics processes. I founded Browserbite to help businesses digitise and improve their workflows with software that fits their needs. Today, we build custom applications and use AI where it helps with repetitive work. As the founder, I am your German-speaking point of contact and personally guide your project.
> **Andreas Wawer** · Founder of Browserbite

CONTACT

Let’s talk.

30 minutes. Afterwards you’ll know which part of your service can be automated.

You’ll talk to Andreas Wawer · Founder of Browserbite

Book a free introductory call

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Your methodology. Your brand. Your product.